



Let NCI be your Fast Track to Performance-Based Contracting™

National Comfort Institute, Inc. is the industry leader in Performance-Based Contracting™. Our hands-on training, tools and procedures will launch your business to new heights in performance and profitability.

- Generate profitable leads and add-on sales through our SafeMaxx™ testing
- Offer cutting-edge services and outperform competitors in your market
- Identify hazards and troubleshoot air and fuel performance issues
- Complete home inspections without the guesswork
- Measure real-time performance and deliver energy efficiency
- Make your heating installations safe and efficient and **Much More!**

NCI Training Programs & Certifications

CO Safety & Combustion Diagnostics Training

Combustion Analyst Certification

Air Diagnostics & Balancing Training

Residential & Light Commercial Certification

Learn More about our Training, Certifications and Exclusive Memberships!

Visit www.nationalcomfortinstitute.com



**Register for NCI Training Near You!
Deliver True Safety and Performance!**

CO Safety & Combustion Training

Day 1 - Carbon Monoxide Safety Testing & Diagnostics

Without full safety testing, there is no way of knowing whether a home is hazard-free. Discover the history of carbon monoxide and proper testing procedures. Learn the sources, concentration levels and symptoms of carbon monoxide. Our exclusive SafeMaxx™ CO report will provide your customers with a complete safety analysis of the home and increase sales opportunities for add-on services and equipment. Improve your ability to identify safety hazards and diagnose potential CO problems. Additionally, you will learn how to offer full diagnostic and repair services to your customers.

This class is a pre-requisite to Day 2 and Day 3 Price: \$195

Day 2 - Combustion Performance & Diagnostics

Continue to build on our CO safety testing to combustion efficiency. Learn the benefits of our performance-based procedures versus standard service calls. Through our hands-on combustion field testing and proper efficiency tuning you will be equipped to comprehend and explain system performance to your customers. You will leave this class with the ability to make proper fuel and air adjustments, mechanical repairs and provide a complete home inspection above and beyond your competition. This hands-on training will provide you with tools and knowledge you need to deliver true energy efficiency and performance.

This class is a pre-requisite to Day 3 Price: \$395

Day 3 - CO/Combustion Certification and Review

To conclude, Day 3 reviews everything you have learned concerning CO safety and combustion performance. You will continue the hands-on combustion testing and end the day with the *Combustion Analyst Certification* exam. Both Day 1 and Day 2 must be successfully completed to enroll in this class.

Price: \$195

Which one of these homes is safe from carbon monoxide?

Stop Guessing and Start Testing



Outperform the Industry with Performance-Based Contracting™

Performance-Based Contracting™ is changing the HVAC industry! Here at National Comfort Institute we believe in true measured performance beyond selling equipment alone. Our cutting-edge training programs have launched NCI Certified Contractors all over the country to new heights in performance and profitability.

Performance-Based Contractors deliver comfort, safety and energy efficiency with proven, documented results. Through Total System Diagnostics, customers see their system in a whole new light and understand the value of the service. This makes for a great lead generator and profit center for any HVAC business. **Get NCI Certified** today and outperform the Industry!

Get Support from NCI Through Our Exclusive Memberships

If you are new to Performance-Based Contracting™ and NCI's training programs, we encourage you to take our core classes which include *HVAC System Performance Testing* and *Carbon Monoxide Safety Testing and Diagnostics*. These core classes will give you the basics to utilize our tools and support materials to benefit your business.

Our **Technical Excellence** membership will give you all the tools and support you need to launch and maintain a Performance-Based culture in your company. From cutting-edge procedures to field support to marketing materials, you will have access to the tools necessary to refocus your company and provide true delivered efficiency to your customers. Be sure to ask about our **Business Leadership** membership as well. Outperform the industry with real performance and **Join NCI Today**.

Call NCI Today 800.633.7058 for more details about our exclusive memberships that best suit your needs.



Visit www.nationalcomfortinstitute.com
For Upcoming Training Near You

NCI™
National Comfort Institute, Inc.
The Industry Leader in
Performance-Based Contracting™
©2010 National Comfort Institute, Inc.

Outperform your Competition Call 800.633.7058